



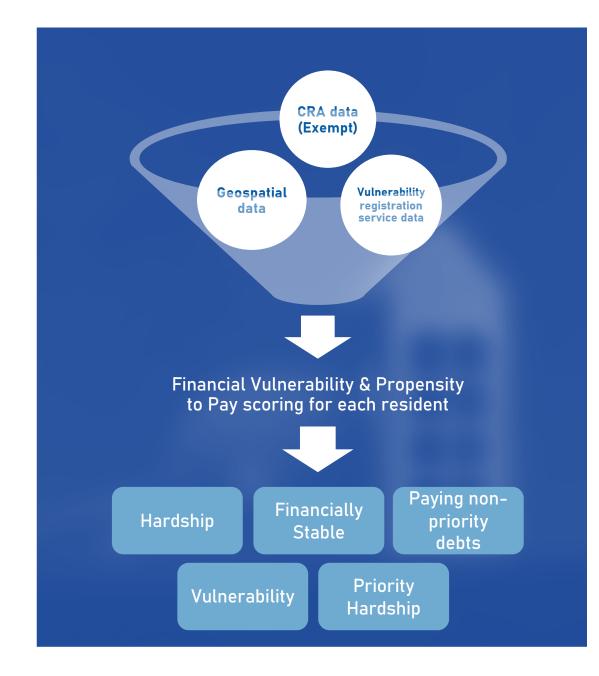
Innovative Solutions to Drive Financial Resilience

Darren Kelk MCICM IRRV

Managing Director, Ascendant Solutions Ltd

Pathway

- Discover customers financial situation and reach out accordingly.
- Guide customers who may be facing financial difficulties or vulnerability.
- The goal: increase customer financial resilience.



Digital customer journey - real time



Benefits Calculator allows customers to discover financial support they're eligible for.



Apply4.Online allows customers to easily apply.



Open Banking allows applicants to quickly complete income & expenditure, reducing the time it takes to complete an application.



Customer income is maximised, increasing affordability and financial stability.



Customers are in a better position to settle council tax arrears and be financially better off.

Open Banking Integration

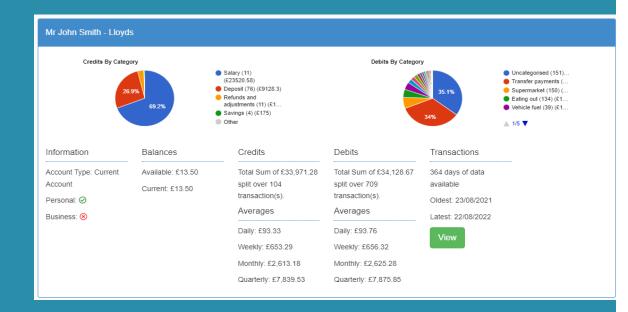
Residents can connect to Open Banking during their application process

Makes it easier for residents to provide the information we need

Data is stored and collected in a structured format with categorisation included

365 days of transaction level data

Reduces staff hours to review and process





4,674 accounts passed through Pathway £4.534m - 22/23 Council Tax Arrears

54% Financial Hardship 2,523 (£2.467m)

34%Financially
Stable
1,573 (£1.537m)

12%
Paying Non
Priority Debts
580 (£0.530m)

37% (927) Engaged £0.414m (17%) Paid 53% (840) Engaged £0.348m (23%) Paid 28% (162) Engaged £0.122m (23%) Paid

59 days since issuing the letters - £0.884m (20%)

Payments have been made to 2022/23 arrears.



Since issuing the letters

£1.2m (26%)

Reduction in Council Tax arrears for 22/23 arrears.





Online Application form



LBB's online application form was built using Ascendant's award winning Apply40nline® software

Structured, Validated Data Collection

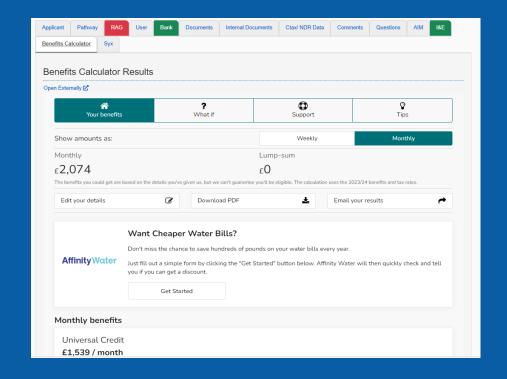
Custom, Automated I&E

Chat functionality

Authority Led RAG

Ensures Rapid Payments

Integrated Benefits Calculator



Open Banking integration means residents can complete the application form without completing the Income & Expenditure form or uploading documents







Residents in receipt of Universal Credit increased...



ahead of forecast









Single Source Segmentation - Owner Insight™

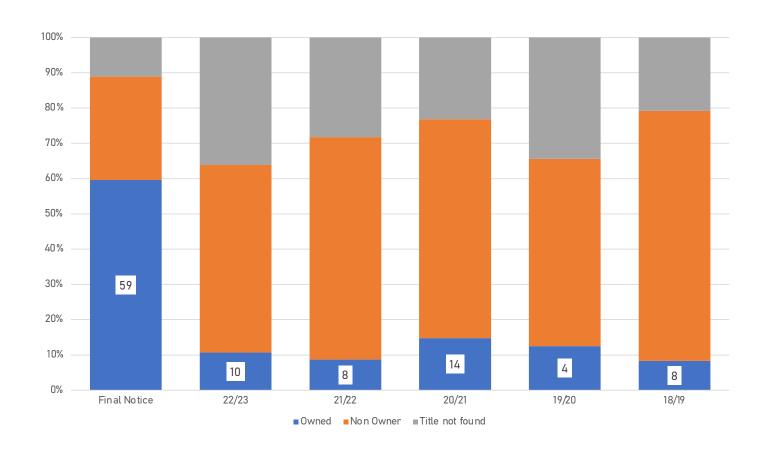
Richard Hanby IRRV

Technical Director, Ascendant Solutions

New: Owner Insight[™]

- Uses Land Registry data.
- Discover whether a liable party owns the property they reside in.
- Cheaper, faster alternative to traditional title deeds.
- Integrated into Pathway.





The Benefits:



Up to 80% cheaper than title deeds



Receive results in just seconds



Seamless integration into our *Pathway* solution



Automated bulk processing